Networking in a Week : How to Network in Seven Simple Steps



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Reviews

A whole new eBook with a new standpoint. Better then never, though i am quite late in start reading this one. I discovered this publication from my i and dad advised this publication to discover.
(Meredith Hoppe)

NETWORKING IN A WEEK : HOW TO NETWORK IN SEVEN SIMPLE STEPS

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Paperback. Book Condition: New. Not Signed; Description: Networking just got easier Networking is a word that is firmly embedded in our vocabulary. It is not unusual to hear the word used to describe a range of activities and behaviours. The activities of a successful networker are often focussed on outcomes. Our research and observations suggest that successful networkers build their networks by developing close relationships with work colleagues, professional communities and associations and virtually, through social and professional networking sites, referrals and references from friends or colleagues. The behaviours of a successful networker are often social. Successful networkers may be considered to be gregarious; when you observe them, it becomes clear they build relationships through empathic connections, being respectful, purposeful and reciprocal relationships that are founded on principles such as 'do as you would be done by'. Individuals respond to the word network in different ways. However you respond to the word, networks can make the difference for you personally and professionally. Networking In A Week is designed to help you understand, benefit from and develop your network. Each of the seven chapters in Networking In A Week covers a different aspect: - Sunday: Networks and networking - Monday: Personal networks - Tuesday: Organizational networks - Wednesday: Professional networks - Thursday: Networking for career development - Friday: Social networking - Saturday: Simple steps to networking success. book.

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